**Short Instructor Bio**

Matthew Rathbun is a veteran instructor with a unique blend of geekiness, humor and an in-depth knowledge of the practices of real estate. Matthew is an active agent and the Executive Vice President of a large firm. Matthew is a licensed broker in Virginia, Maryland and the District of Columbia and has served on various committees and leadership roles at the local, state and National Association of REALTORS®. Matthew has been the honored recipient of many awards, including the Virginia Realtors Instructor of the Year award, the REBI National Instructor of the Year and the CRS National Instructor of the Year.

**Long Instructor Bio**

Matthew Rathbun has traveled across the US and abroad bringing the latest information about trends, techniques and tools to real estate agents looking to upgrade their careers. With a unique blend of geekiness, humor and an in-depth knowledge of the practice of real estate Matthew makes agents think differently about the world. Matthew is a self-proclaimed ‘worst- student-ever’, and during each class he puts himself in the learner’s seat and brings a unique spin to how agents can increase their business and serve their clients at a higher level.

Matthew is licensed broker in Virginia, Maryland and the District of Columbia and Executive Vice President of Coldwell Banker Elite, coaching and developing over 300+ agents and staff.

Matthew has served in various capacities in the REALTOR® Association and has been the recipient of the Virginia Association of REALTORS® Educator of the Year award, National CRS Instructor of the Year, National REBI Instructor of the Year, the Fredericksburg Area Association of REALTORS®; REALTOR® of the Year, and the Code of Ethics Award among others.

Matthew brings his experiences and humor to every classroom. All of his classes are enhanced with his experience as a real estate technologist and a strong grasp on the ever-evolving real estate industry